# CommunityBanc, Inc.

# **Wealth Management Financial Advisor**

#### **Summary:**

Manages and retains client relationships. Assists department team members in performing investment research and securities transactions.

## Essential Duties and Responsibilities: include the following. Other duties may be assigned.

- Provides advice to current client relationships and develops new client relationships.
- Manages investment portfolios for assigned accounts.
- Research different investment products including but not limited to stocks, bonds, mutual funds, annuities, qualified retirement plans, and various insurance products.
- Assists with stock and mutual fund trading.
- Manages existing qualified retirement plan (401K) relationships (ie. Contributions, Enrollment Meetings, etc.).
- Assists Bank in deepening bank client relationships by offering non-traditional banking alternatives.
- Stays current with continuing education requirements necessary for any professional designations.
- Follows and supports the Company's policies and procedures accurately.
- Positively represents the Company's culture and values.
- Achieves annual goals as assigned.
- Completes annual required regulatory and cybersecurity curriculums as assigned.

## **Supervisory Responsibilities**

This job has no supervisory responsibilities.

### **Education, Training and/or Experience**

Bachelor's degree (B.A.) from four-year college or university; two years' experience in investments or related field; previous sales or customer service experience.

### **Certifications, Licenses, Registrations**

Valid Driver's License FINRA Series 7 (preferred, but not required) FINRA Series 65 or 66 (preferred, but not required)

#### **OPPORTUNITY:**

- Potential for Transition and Sign-On Bonus.
- Robust branch referral network covering the Licking and Muskingum County Markets.
- Industry-leading recurring commission and fee income compensation plan.
- Access to trust, investment and retirement plan products and services.
- Full suite trading, research, portfolio modeling and financial planning software.
- Expense Reimbursement
- Full Benefits Package

Please feel free to confidentially contact Ron Davis, SVP-Sr. Financial Officer, at 453-0620 for more information.